Updated July 20, 2020

# Sabrient®

### Baker's Dozen Portfolios

plus Forward Looking Value (FLV), Small Cap Growth (SCG), and Dividend

- 1. Market Conditions & Performance Review
- 2. Process Overview & New Enhancements
- 3. New Q3 2020 Baker's Dozen and FLV portfolios
- 4. Market Outlook

#### "Quantamental" GARP\* approach with a forensic accounting overlay

This presentation, including the gross historical performance shown in this presentation, pertains solely to the theoretical *model portfolios* published by Sabrient Systems, LLC. Sabrient is not responsible for the usage of such portfolios by any third party, including without limitation the *Baker's Dozen* UITs sponsored by First Trust. In addition, the performance numbers herein do not reflect the deduction of brokerage commissions, execution fees, or other expenses that may be paid by any third party making its own investment in the portfolios. First Trust UITs are subject to the imposition of fees, and to variation in the construction of the portfolios, which will over time reduce the performance of such UITs in comparison with the performance of Sabrient's model portfolios.



Scott Martindale President & CEO



Brent Miller President of Gradient



David Brown Founder & Chief Market Strategist

\* GARP = growth at a reasonable price

#### **Sabrient Systems LLC**

Quantitative equity research, rankings, strategies

#### **Gradient Analytics LLC**

Fundamental forensic accounting research

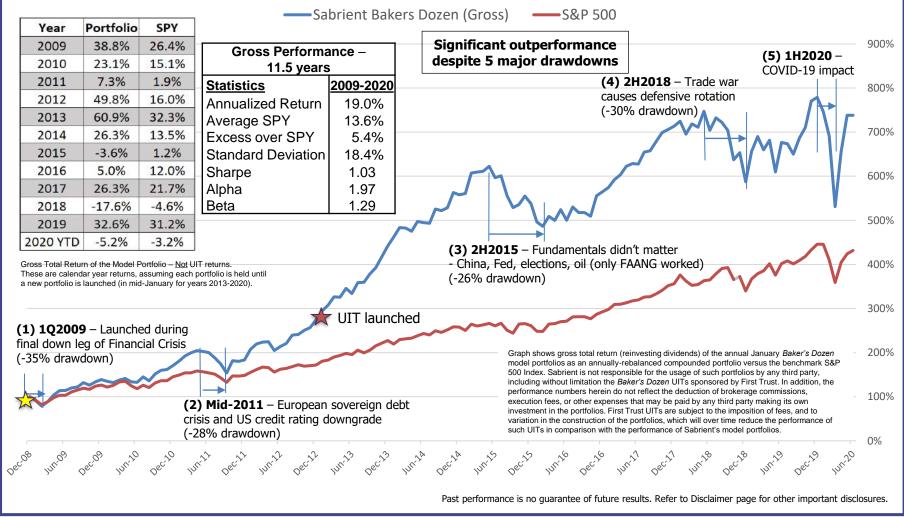
# **Talking Points Summary**

- After 6-1/2 years of consistent market-beating performance for Baker's Dozen, market conditions for the past 5 years have been unkind to valuation-based strategies and the value factor, despite a solid economic outlook
- ➤ Sabrient had not seen or tested its longstanding GARP model in such unusual market conditions before
- Despite spurts of promising performance, we felt it had become untenable to stick with a process that was struggling to provide the same consistently good results in this "new normal" of erratic investor sentiment
- This led us to develop <u>enhancements</u> to make selection process more "all-weather" by reducing relative volatility and focusing more on earnings reliability
- Secular growth names like ADBE, ADSK, AMD, AMZN, CHTR, NVDA, SEDG became viable; so new portfolios strike a better balance between cyclical and secular growers
- The process enhancements were fully introduced in December 2019, and indeed our portfolios have been showing improvement in performance



### Baker's Dozen Long-term Performance

January Model Portfolio (gross total return) – rebalanced when new portfolio is published (1/1/2009 inception thru 6/30/2020, end-of-month data points)





### Baker's Dozen Since Last Presidential Election

January <u>Model</u> Portfolio (gross total return) – rebalanced when new portfolio is published (11/1/2016 thru 6/30/2020, <u>end-of-month</u> data points)

last 3.67	ormance – 7 years	Populist movements, election rhetoric, China growth issues, changing Fed monetary	400
<u>Statistics</u>	11/1/2016-6/30/202	policies, trade wars, and pandemic over past 5 years created a narrow news-driven market favoring mega-cap Tech secular growth names, giving the cap-weighted S&P	180
Annualized Return	10.7%	500 a big advantage. However, ever since the 2016 election, the rolling January	170
Average SPY500	12.9%	Baker's Dozen has greatly outperformed the <b>Equal-Weight S&amp;P 400 Mid-cap ETF</b>	
Average EWMC	4.8%	(EWMC), which is perhaps a more appropriate benchmark.	160
Standard Deviation	20.7%		_
Sharpe	0.52		150
Alpha	-6.39%		150
Beta	1.47		<del>-</del> 140
			120
	BD Portfoli	Graph shows gross total return (reinvesting dividends) of the annual January Baker's Dozen	120
		model portfolios as an annually-rebalanced compounded portfolio versus the benchmark  \$8P 500 Index. Sabrient is not responsible for the usage of such portfolios by any third party,	110
	SPY:	model portfolios as an annually-rebalanced compounded portfolio versus the benchmark  \$8P. 500 Index. Sabrient is not responsible for the usage of such portfolios by any third party, including without limitation the Baker's Dozen UITs sponsored by First Trust. In addition, the performance numbers herein do not reflect the deduction of brokerage commissions,	
		+56.3% +18.9%  model portfolios as an annually-rebalanced compounded portfolio versus the benchmark S&P 500 Index. Sabrient is not responsible for the usage of such portfolios by any third party, including without limitation the <i>Baker's Dozen</i> UITs sponsored by First Trust. In addition, the performance numbers herein do not reflect the deduction of brokerage commissions, execution fees, or other expenses that may be paid by any third party making its own investment in the portfolios. First Trust UITs are subject to the imposition of fees, and to	110
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### Baker's Dozen: Typical Allocation Tilts vs Benchmark

All allocation tilts (which are typically *beneficial in a growing economy*) have shown **negative** attribution since "new normal" began in mid-2015

Category	Baker's Dozen Portfolios	S&P 500	
Position weights:	Equal weighted	Market cap weighted	
Sector allocations:	Cyclical growth oriented	Secular growth dominated	
Capitalizations:	Small-mid cap focused	Mega-cap focused	
Value/Growth factor:	Value-oriented	Growth-oriented	



### Market Conditions: 2015—2016

- ➤ **1H2015** market up, Sabrient outperformance streak hits 6-1/2 years
- 2H2015 market suddenly driven by <u>news rather than fundamentals</u>
  - ✓ Election rhetoric, Populism, China devaluation, oil falls, Fed targets rate hikes
  - ✓ Narrow breadth & leadership, led by FAANGM stocks ("FANG" acronym is born)
  - ✓ Smart/rich/successful investors and HFs down double digits; Sabrient performance takes a hit
  - ✓ "NEW NORMAL" of defensive/cautious/news-driven market conditions begins
- > 1H2016 market up, but it's led by defensives (Utilities, Telecom, Staples)
- > 2H2016 risk-on rotation with all eyes on US presidential election
  - ✓ <u>Post-election rally</u> (as uncertainty is lifted), led by cyclicals
  - ✓ Greater market breadth, lower sector correlations



# Market Conditions: 2017—1H2018

- > **2017** risk-on "Trump Bump" driven by <u>fundamentals</u> (good for GARP)
  - ✓ Synchronized global growth, China strong, rising oil prices, Fed data-driven
  - ✓ New <u>fiscal stimulus</u> from deregulation and anticipation of tax reform
  - ✓ Strong breadth, record low volatility, cyclicals and small caps lead
  - ✓ Momentum factor dominates (versus Value, Quality, Low-Volatility factors)
  - √ P/E multiples expand
- H1 2018 market continues up, but sentiment turns <u>cautious</u>
  - ✓ Cyclicals and small caps still lead, but with <u>higher volatility</u>
  - ✓ With tax reform in place, investors watch for corporate behavior and capex
  - ✓ <u>Trade war rhetoric worsens</u>; investors turn cautious; P/E multiples <u>compress</u>



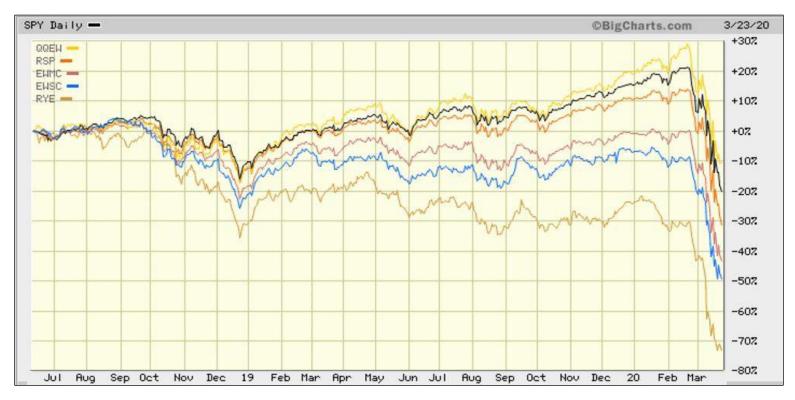
#### Market Conditions: 2H2018—Current

- > **H2 2018** trade war rhetoric becomes reality; defensive rotation begins
  - ✓ Rotation <u>out of risk-on</u> sectors (value, cyclicals, small caps, emerging markets)
  - ✓ Rotation <u>into risk-off</u> defensive sectors (large cap Utilities, Healthcare, Staples, Telecom) and mega-cap Tech (AAPL, MSFT, AMZN) ... until the <u>Q4 selloff</u>
- > Jan-Aug 2019 market recovers but still mostly defensive sentiment
  - ✓ China trade negotiations resume; FOMC dovish ("Fed put"); low interest rates
  - ✓ P/E multiples expand despite persistent preference for risk-off momentum/low-volatility/bonds/defensive/mega-cap over risk-on value/cyclicals/small-mid caps
- > Sep-Dec 2019 <u>sustained risk-on rotation</u> into value/cyclical/small-mid
- ➤ H1 2020 new highs and optimism are halted by COVID-19 pandemic
  - ✓ Like Q4 2018, market rises despite defensive rotation ... until the historic selloff
  - ✓ Historic rebound off 3/23/20 low, with strong breadth led by risk-on cyclical sectors, smaller caps, and secular-growth mega-cap Technology



### Narrow Market Leadership 6/11/18-3/23/20

Cap-weighted S&P 500 greatly outperformed most Equal-weighted indexes



SPY = Market-cap-weight S&P 500 large caps

QQEW = Equal-weight NASDAQ 100 (the only one to <u>out</u>perform SPY due to its 40% Tech sector allocation)

RSP = Equal-weight S&P 500 large caps EWMC = Equal-weight S&P 400 mid caps EWSC = Equal-weight S&P 600 small caps RYE = Equal-weight S&P 500 Energy Sector



### Promising Risk-on Rebound

Most Equal-weighted indexes have greatly outperformed Cap-weighted S&P 500 since market bottomed on 3/23/2020 thru 7/6/2020



SPY = Market-cap-weight S&P 500 large caps

QQEW = Equal-weight NASDAQ 100 (the least outperformance because it didn't sell off as much earlier)

RSP = Equal-weight S&P 500 large caps
EWMC = Equal-weight S&P 400 mid caps
EWSC = Equal-weight S&P 600 small caps
RYE = Equal-weight S&P 500 Energy Sector



# Recovery of *Baker's Dozen* Portfolios since COVID-19 selloff low (3/23/20)

#### Gross performance thru 7/6/2020:

			Portfolio		EWMC	Portfolio		EWMC
			<b>Gross Return</b>	SPY Return	Return	<b>Gross Return</b>	SPY Return	Return
		Launch	Since	Since	Since	Since	Since	Since
	Portfolio	Date	Launch	Launch	Launch	3/23/20	3/23/20	3/23/20
	Jun 2019 BD	6/20/19	-20.6%	9.8%	-7.6%	62.4%	42.8%	51.4%
	2019 FLV	7/1/19	-22.6%	9.4%	-8.2%	58.0%	42.8%	51.4%
	Jul 2019 BD	7/19/19	-15.5%	8.8%	-7.3%	58.6%	42.8%	51.4%
	Aug 2019 BD	8/20/19	-15.0%	11.5%	-2.5%	47.2%	42.8%	51.4%
	Sep 2019 BD	9/20/19	-25.0%	7.9%	-7.1%	39.5%	42.8%	51.4%
	Oct 2019 BD	10/18/19	-17.9%	8.0%	-6.6%	55.3%	42.8%	51.4%
ss	Nov 2019 BD	11/20/19	-21.5%	3.6%	-9.1%	56.0%	42.8%	51.4%
ss	Dec 2019 BD	12/20/19	-17.2%	-0.1%	-12.8%	58.3%	42.8%	51.4%
	Q1 2020 BD-B	1/30/20	-3.0%	-2.2%	-11.1%	66.6%	42.8%	51.4%
	Q2 2020 BD	4/20/20	11.6%	13.1%	21.8%	N/A		

↑ old process
new process
↓

#### **Process Enhancements**

- 1. Add sector constraints relative to benchmark to reduce relative volatility
  - Still maintains the long-standing overall 30% sector maximum allocation
  - Limits extreme sector "tilts" away from S&P 500 allocations (15-30% range)
- 2. Add new proprietary **Growth Quality Rank (GQR)** to the model
  - It measures:
    - a) Consistency of past and expected earnings growth
    - b) Historical *reliability* of meeting forward estimates (i.e., "surprises")
    - c) Probability that consensus earnings estimates will be achieved
  - Puts <u>secular</u> growth stocks (which often have higher valuations but more consistent earnings growth) on more competitive footing in the rankings with <u>cyclical</u> growth (which tend to have lower valuations but more volatile earnings growth)



# **Sabrient®**

- Quantitative fundamentals-based multifactor models since 2000
- ➤ Diverse team of engineers/analysts/programmers, led by former NASA engineer (Apollo 11 moon landing) **David Brown**
- Numbers-driven; Bottom-up rather than top-down
- > Focused on *Growth At a Reasonable Price* (GARP)
- Relies on database of sell-side analyst estimates=> Key metric: Forward PEG ratio (next 12 months)
- ➤ In 2009, introduced *quantamental* GARP approach to create the *Baker's Dozen* annual portfolio of 13 top picks



- Fundamental in-depth forensic accounting analysis since 2002
- ➤ Team of CFAs, CPAs finance & accounting backgrounds, led by President & Director of Research **Brent Miller**, CFA
- Institutional clientele (mostly long/short hedge funds)
- Earnings quality and anomalous insider activity
- Acquired by Sabrient in 2011
  - → Long vetting helps to "play defense"
  - → Built **Earnings Quality Rank** (EQR) for use in GARP model [EQR is also licensed to hedge funds and to the *First Trust Long-Short ETF (FTLS)*]

# **Gradient Vetting Process**

- Identify aggressive accounting practices ("financial engineering")
- > Examine 10-K, 10-Q, earnings releases, conference call transcripts
- > Review accruals, working capital, cash flow, GAAP/non-GAAP adjustments
- > Identify overstating assets & revenue, understating liabilities & expenses
- Corporate integrity and governance
- Insider behavior (anomalous buying/selling)
- Sell-side reports, regulatory review, any circulating short thesis
- Involves only <u>publicly</u> available information

# Sabrient "Quantamental" Approach

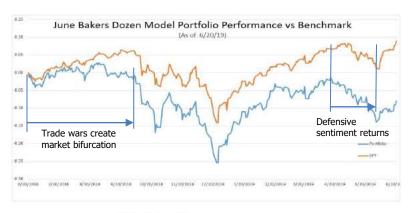
- 1. Quantitative screen to narrow large eligible universe (Forward P/E, Forward EPS growth, dynamics of analyst estimates, EQR, GQR)
  - 2. Fundamental analysis to identify top candidates (Still mainly numbers-driven, but not algorithmic)
    - 3. Forensic accounting review of top candidates
      - 4. Final Stock Selection, with sector limits

### Various GARP Portfolios

- **1. Baker's Dozen** Sabrient's 13 top GARP picks (all caps), published quarterly
- **2. Forward Looking Value** mid-year GARP portfolio of 30-35 stocks (all caps)
- **3. Dividend** 50 stocks, GARP with solid dividends, <u>4-5% yield</u>, quarterly
- **4. Small Cap Growth** 50-stock GARP portfolio, all under \$3.7B cap, quarterly

# Jun-Aug 2018 Baker's Dozens

#### Performance hurt by two major risk-off rotations





#### **Total Returns**

Even	Date	Portfolio	SPY
Launc	6/20/2018	-8.01%	8 93%



Event	Date	Portfolio	SPY
Launch	7/20/2018	-4 90%	8 71%



Graphs display Gross Total Return of the Model Portfolios – <u>Not</u> UIT returns. Sabrient tracks model performance from closing prices on launch date to closing prices 12 months + 1 day later, when the new portfolio launches. Sabrient is not responsible for the usage of such portfolios by any third party, including without limitation the *Baker's Dozen* UITs sponsored by First Trust. In addition, the performance numbers herein do not reflect the deduction of brokerage commissions, execution fees, or other expenses that may be paid by any third party making its own investment in the portfolios. First Trust UITs are subject to the imposition of fees, and to variation in the construction of the portfolios, which will over time reduce the performance of such UITs in comparison with the performance of Sabrient's model portfolios.

#### **Total Returns**

Event	Date	Portfolio	SPY
Launch	8/20/2018	-9.73%	3.60%



# Sep-Nov 2018 Baker's Dozens

#### Defensive sentiment reigns, but with glimpses of risk-on optimism





#### **Total Returns**

Event	Date	Portfolio	SPY
Launch	9/20/2018	-3 99%	4 19%





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#### Total Returns

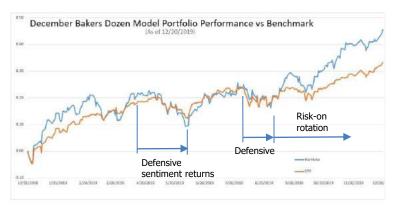
Event	Date	Portfolio	SPY
Launch	11/20/2018	11.89%	20.07%



# Dec 2018 –Feb 2019 Baker's Dozens

Defensive sentiment gives way to risk-on optimism, until COVID-19 rears its ugly head

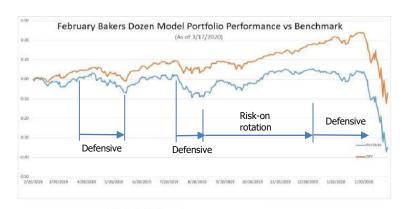
[Comparisons also include Equal-Weight S&P 500 (RSP) and Equal-Weight S&P 600 small caps (EWSC)]





### Total Returns | Event | Date | Portfolio | SPY | | Launch | 12/20/2018 | 45,41% | 33,21% |





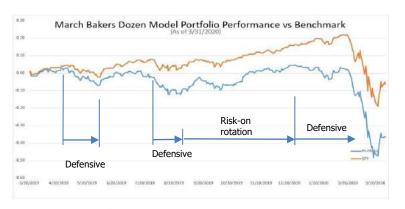
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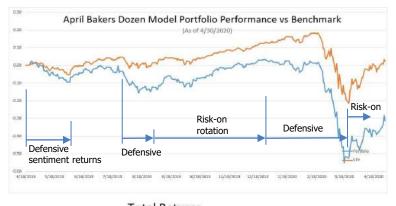


# Mar-May 2019 Baker's Dozens

#### Defensive sentiment gives way to risk-on optimism, until COVID selloff/recovery

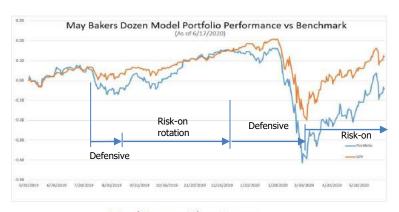
[Comparisons also include Equal-Weight indexes for S&P 500 (RSP), S&P 400 mid caps (EWMC), and S&P 600 small caps (EWSC)]





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Event	Date	Portfolio	SPY	RSP	<b>EWSC</b>
Launch	4/18/2019	-31 70%	2 30%	-8.15%	-21.23%



Graphs display Gross Total Return of the Model Portfolios – <u>Not UIT</u> returns. Sabrient tracks model performance from closing prices on launch date to closing prices 12 months + 1 day later, when the new portfolio launches. Sabrient is not responsible for the usage of such portfolios by any third party, including without limitation the *Baker's Dozen UITs* sponsored by First Trust. In addition, the performance numbers herein do not reflect the deduction of brokerage commissions, execution fees, or other expenses that may be paid by any third party making its own investment in the portfolios. First Trust UITs are subject to the imposition of fees, and to variation in the construction of the portfolios, which will over time reduce the performance of such UITs in comparison with the performance of Sabrient's model portfolios.

#### Total Returns Thru Current

Event	Date	Portfolio	SPY	RSP	EWMC	EWSC
Launch	5/20/2019	-4.46%	12.00%	2.49%	-4.08%	-8.99%



# Jun-Aug 2019 Baker's Dozens

#### Defensive sentiment gives way to risk-on optimism, until COVID selloff/recovery

[Comparisons also include Equal-Weight indexes for S&P 500 (RSP), S&P 400 mid caps (EWMC), and S&P 600 small caps (EWSC)]





Total Returns Thru Current							
Event	Date	Portfolio	SPY	RSP	EWMC	EWSC	
Launch	6/20/2019	-20.76%	7.08%	-3.33%	-8.14%	-11.47%	

Total Returns Thru Current								
Event	Date	Portfolio	SPY	RSP	EWMC	EWSC		
Launch	7/19/2019	-14 78%	6 1/1%	-4.04%	-7 83%	-10.89%		



Graphs display Gross Total Return of the Model Portfolios – <u>Not</u> UIT returns. Sabrient tracks model performance from closing prices on launch date to closing prices 12 months + 1 day later, when the new portfolio launches. Sabrient is not responsible for the usage of such portfolios by any third party, including without limitation the *Baker's Dozen* UITs sponsored by First Trust. In addition, the performance numbers herein do not reflect the deduction of brokerage commissions, execution fees, or other expenses that may be paid by any third party making its own investment in the portfolios. First Trust UITs are subject to the imposition of fees, and to variation in the construction of the portfolios, which will over time reduce the performance of such UITs in comparison with the performance of Sabrient's model portfolios.

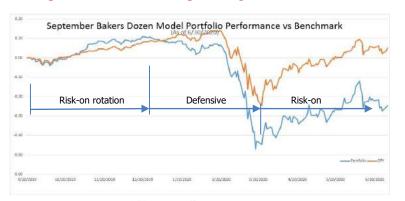
Total Returns Thru Current								
Event	Date	Portfolio	SPY	RSP	EWMC	EWSC		
Launch	8/20/2019	-12.68%	8.71%	-0.32%	-3.02%	-7.83%		

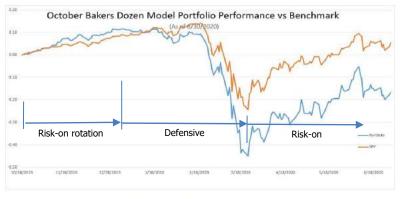


# Sep-Nov 2019 Baker's Dozens

#### Risk-on optimism takes control, until COVID selloff/recovery

[Comparisons also include Equal-Weight indexes for S&P 500 (RSP), S&P 400 mid caps (EWMC), and S&P 600 small caps (EWSC)]





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	Total Returns Thru Current								
Event	Date	Portfolio	SPY	RSP	EWMC	EWSC			
Launc	10/18/2019	-16.59%	5.28%	-3.93%	-7.08%	-11.94%			

-	(AS OF 6	/30/2020)		Λ-
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Risk-on	Defensive		Risk-on	—for
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Graphs display Gross Total Return of the Model Portfolios – <u>Not UIT</u> returns. Sabrient tracks model performance from closing prices on launch date to closing prices 12 months + 1 day later, when the new portfolio launches. Sabrient is not responsible for the usage of such portfolios by any third party, including without limitation the *Baker's Dozen UITs* sponsored by First Trust. In addition, the performance numbers herein do not reflect the deduction of brokerage commissions, execution fees, or other expenses that may be paid by any third party making its own investment in the portfolios. First Trust UITs are subject to the imposition of fees, and to variation in the construction of the portfolios, which will over time reduce the performance of such UITs in comparison with the performance of Sabrient's model portfolios.

	Total Returns Till a Carrett									
Event	Date	Portfolio	SPY	RSP	EWMC	EWSC				
Launch	11/20/2019	-18.09%	0.95%	-7.41%	-9.57%	-13.78%				

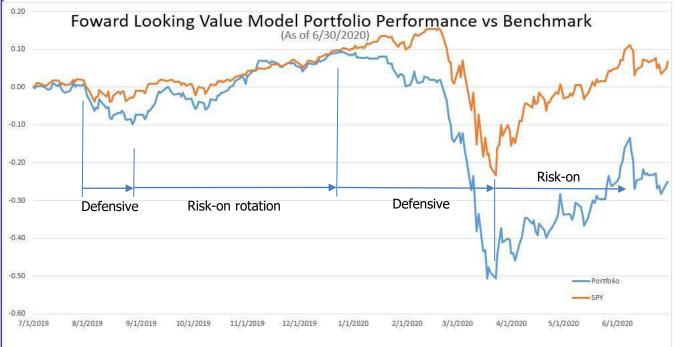
Total Returns Thru Current



# June 2019 Forward Looking Value

Defensive sentiment gives way to risk-on optimism, until COVID selloff/recovery

[Comparisons also include Equal-Weight indexes for S&P 500 (RSP), S&P 400 mid caps (EWMC), and S&P 600 small caps (EWSC)]



#### **Total Returns Thru Current**

Event	Date	Portfolio	SPY	RSP	<b>EWMC</b>	EWSC
Launch	7/1/2019	-25.00%	6.69%	-4.11%	-8.74%	-12.62%

Graphs display Gross Total Return of the Model Portfolios – <u>Not</u> UIT returns.

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#### Terminating June 2019 Baker's Dozen Model Portfolio

Launch date (6/20/2019) compared to current (7/6/2020)

S&P 600 equal-weighted index

					Est. NTM EPS	
			Fwd P/E	Current	Growth at	Actual EPS
Ticker	Company Name	Return	at Launch	Fwd P/E	Launch	Growth
PCRX	Pacira BioSciences, Inc.	24.2%	26.0	30.1	35.1%	59.7%
GDDY	GoDaddy Inc.	-2.8%	21.4	17.5	56.2%	29.5%
TKR	The Timken Company	-5.1%	9.1	17.3	19.7%	-3.5%
ANTM	Anthem, Inc.	-6.4%	14.3	11.8	23.3%	20.2%
STRA	Strategic Education, Inc.	-9.0%	27.2	20.8	32.0%	41.9%
VAC	Marriott Vacations Worldwide Corpo	-9.4%	12.0	54.1	36.1%	7.4%
AXTA	Axalta Coating Systems Ltd.	-23.9%	16.4	27.2	31.3%	30.1%
AMEX: LNG	Cheniere Energy, Inc.	-25.7%	21.0	21.8	143.7%	-172.4%
BYD	Boyd Gaming Corporation	-30.4%	15.1	NE	35.8%	-2.2%
CF	CF Industries Holdings, Inc.	-34.4%	20.3	21.2	91.6%	65.0%
ALK	Alaska Air Group, Inc.	-37.9%	10.7	NE	31.0%	21.2%
NYSE: SU	Suncor Energy Inc.	-44.5%	8.8	NE	26.0%	-35.0%
NMIH	NMI Holdings, Inc.	-48.6%	12.4	8.9	31.1%	48.9%
Average		-19.5%	16.5	23.1	45.6%	8.5%
SPY	SPDR S&P 500 ETF Trust	9.8%				
RSP	S&P 500 equal-weighted index	-1.8%	Portfo	lio was hii	ndered by e	xposure tilts
EWMC	S&P 400 equal-weighted index	-7.6%	l		•	especially hou

-10.6%

travel, entertainment, energy, materials)



EWSC

### Terminating July 2019 Baker's Dozen Model Portfolio

Launch date (7/19/2019) compared to current (7/6/2020)

			Est. NTM EPS					
			Fwd P/E	Current	Growth at	Actual EPS		
Ticker	Company Name	Return	at Launch	Fwd P/E	Launch	Growth		
PCRX	Pacira BioSciences, Inc.	36.1%	24.0	30.1	35.9%	59.7%		
CI	Cigna Corporation	9.0%	10.3	10.1	21.5%	26.6%		
TKR	The Timken Company	-0.2%	8.8	17.3	19.2%	-3.5%		
GDDY	GoDaddy Inc.	-2.5%	21.9	17.5	56.2%	29.5%		
RNR	RenaissanceRe Holdings Ltd.	-2.9%	12.9	14.1	50.6%	-32.2%		
ANTM	Anthem, Inc.	-9.8%	15.0	11.8	22.9%	20.2%		
BYD	<b>Boyd Gaming Corporation</b>	-23.7%	14.1	NE	35.0%	-2.2%		
AXTA	Axalta Coating Systems Ltd.	-24.8%	17.3	27.2	29.4%	30.1%		
NYSE: PVG	Pretium Resources Inc.	-25.0%	11.1	9.3	72.8%	32.7%		
ATH	Athene Holding Ltd.	-25.6%	5.6	5.0	22.0%	-20.5%		
CF	CF Industries Holdings, Inc.	-34.8%	21.6	21.2	81.6%	65.0%		
NMIH	NMI Holdings, Inc.	-40.3%	11.1	8.9	30.9%	48.9%		
ALK	Alaska Air Group, Inc.	-40.6%	10.3	NE	39.3%	21.2%		
	Average	-14.2%	14.2	15.7	39.8%	21.2%		
SPY	SPDR S&P 500 ETF Trust	8.8%						
RSP	S&P 500 equal-weighted index	-2.5%	Portfol	io was hir	ndered by ex	xposure tilts		
EWMC	S&P 400 equal-weighted index	-7.3%	caps, \	alue, and	l cyclicals (e	specially hou		
EWSC	S&P 600 equal-weighted index	-10.0%	travel,	entertain	ment, energ	gy, materials)		



# Market Outlook (implicit in our rankings)

- 1. Economic and earnings forecasts remain uncertain given COVID-19 uncertainty
- 2. Gradual resurgence in global growth, US corporate earnings and CapEx
- 3. Massive monetary & fiscal stimulus continues unabated
- 4. Low inflation and low interest rates persist; Supportive Federal Reserve & Congress
- 5. Equity valuations are elevated but supported by growing optimism, massive liquidity, and low interest rates => *Leading to <u>further multiple expansion</u>*
- 6. Broad economic recovery may not come until late-2021, but stocks forward-looking
- 7. Favors select cyclical growth, high-quality secular growth, and dividend payers

#### Major Risks:

- (1) Prolonged global economic slowdown due to resurgence in COVID-19 pandemic (high risk)
- (2) Social unrest and election/political uncertainty (uncertain risk as situation develops)
- (3) Escalation in China trade war (Phase 1 deal reduced risk, but COVID coverup may lead to new tariffs)
- (4) Geopolitical fallout from oil price meltdown (elevated risk)
- (5) US dollar meltdown due to COVID support & deficit spending (low risk for now)
- (6) Deleveraging a heavily-indebted global economy (a rapidly growing but still longer-term issue)



### Forward Looking Value Portfolio 2020

#### Launched on 7/1/20

AAWW	Atlas Air Worldwide Holdings, Inc.	Industrial	GDDY	GoDaddy Inc.	Technology
ABBV	AbbVie Inc.	Healthcare	GRFS	Grifols, S.A.	Healthcare
ADBE	Adobe Inc.	Technology	INTU	Intuit Inc.	Technology
ANTM	Anthem, Inc.	Healthcare	NBIX	Neurocrine Biosciences, Inc.	Healthcare
APPS	Digital Turbine, Inc.	Technology	NEM	Newmont Corporation	Materials
ASML	ASML Holding N.V.	Technology	NGHC	National General Holdings Corp.	Financial
AVAV	AeroVironment, Inc.	Industrial	PRAA	PRA Group, Inc.	Financial
AZN	AstraZeneca PLC	Healthcare	PZZA	Papa John's International, Inc.	<b>Consumer Discretionary</b>
BERY	Berry Global Group, Inc.	Materials	QDEL	Quidel Corporation	Healthcare
BMY	Bristol-Myers Squibb Company	Healthcare	RNR	RenaissanceRe Holdings Ltd.	Financial
BOX	Box, Inc.	Technology	SCPL	SciPlay Corporation	<b>Communication Services</b>
CACI	CACI International Inc	Technology	SGH	SMART Global Holdings, Inc.	Technology
CAG	Conagra Brands, Inc.	Consumer Staples	SSRM	SSR Mining Inc.	Materials
CCC	Clarivate Plc	Industrial	SWX	Southwest Gas Holdings, Inc.	Utilities
CHTR	Charter Communications, Inc.	<b>Communication Services</b>	TSCO	Tractor Supply Company	Consumer Discretionary
CNC	Centene Corporation	Healthcare	UCTT	Ultra Clean Holdings, Inc.	Technology
DBX	Dropbox, Inc.	Technology	VRTX	Vertex Pharmaceuticals Incorporated	Healthcare
DTE	DTE Energy Company	Utilities			

#### Notes:

- Approx 33%/33%/33% Large/Mid/Small caps, whereas 2019 FLV was 50% small cap
- Approx 55% Technology & Healthcare sectors; whereas 2019 FLV portfolio was dominated (73%) by cyclical sectors Industrial, Financial, Materials, Energy (and only 15% Technology & Healthcare)



### Q3 2020 Baker's Dozen Portfolio

#### Statistics upon launch on **7/20/20**

Ticker	Company Name	Sector	Industry	Mkt Cap (\$B)	NTM EPS Growth	Fwd PE	Fwd PEG	Div Yield	EQR	GQR
ABBV	AbbVie	Healthcare	Biotechnology	177.7	18.0%	9.3	0.52	4.7%	5	10
APPS	Digital Turbine	Information Technology	Application Software	1.1	88.3%	33.9	0.38	0.0%	3	10
AZN	AstraZeneca	Healthcare	Pharmaceuticals	151.2	43.2%	23.3	0.54	0.0%	5	7
CACI	CACI International	Information Technology	IT Consulting	4.9	24.9%	14.5	0.58	0.0%	5	10
CHTR	Charter Communications	Communications Services	Cable and Satellite	116.6	63.0%	40.8	0.65	0.0%	4	7
CNC	Centene	Healthcare	Managed Health Care	38.4	41.8%	12.0	0.29	0.0%	5	7
EBAY	еВау	Consumer Discretionary	Internet & Direct Marketing Retail	40.8	23.6%	16.1	0.68	1.1%	3	10
GDDY	GoDaddy	Information Technology	Internet Services & Infrastructure	11.4	44.5%	17.1	0.38	0.0%	5	6
NXST	Nexstar Media Group	Communications Services	Broadcasting	3.8	70.7%	6.7	0.09	2.6%	3	7
QDEL	Quidel	Healthcare	Healthcare Supplies & Diagnostics	11.2	184.6%	28.6	0.15	0.0%	5	10
SSRM	SSR Mining	Materials	Gold	2.7	88.4%	15.7	0.18	0.0%	3	9
SWX	Southwest Gas Holdings	Utilities	Regulated Gas Utilities	4.0	24.1%	17.6	0.73	3.2%	3	6
WGO	Winnebago Industries	Consumer Discretionary	Recreational Vehicles	2.1	73.8%	16.6	0.22	0.7%	5	6

➤ Portfolio notably launched with an even large/mid split of 5/5 and only 3 small caps, a growth bias (8 stocks) versus 5 value, and some *secular* growth companies (to balance the *cyclical* growth names typical of a GARP portfolio)

> EQR has quintile scale of 1-5 (5 is best); GQR has decile scale of 1-10 (10 is best) 
 Average:
 43.5
 60.7%
 19.4
 0.32
 0.9%
 4.2
 8.1

 Median:
 11.2
 44.5%
 16.6
 0.37



# **Talking Points Summary**

- After 6-1/2 years of consistent market-beating performance for Baker's Dozen, market conditions for the past 5 years have been unkind to valuation-based strategies and the value factor, despite a solid economic outlook
- ➤ Sabrient had not seen or tested its longstanding GARP model in such unusual market conditions before
- Despite spurts of promising performance, we felt it had become untenable to stick with a process that was struggling to provide the same consistently good results in this "new normal" of erratic investor sentiment
- This led us to develop <u>enhancements</u> to make selection process more "all-weather" by reducing relative volatility and focusing more on earnings reliability
- Secular growth names like ADBE, ADSK, AMD, AMZN, CHTR, NVDA, SEDG became viable; so new portfolios strike a better balance between cyclical and secular growers
- The process enhancements were fully introduced in December 2019, and indeed our portfolios have been showing improvement in performance



#### Resources

#### Be sure to sign up for:

#### 1. Monthly Baker's Dozen "talking points" tear sheet

- > 2-pager with details on each pick (including fwd P/E, Growth Rate, fwd PEG)
- Send email request to: support@Sabrient.com

#### 2. Monthly Sector Detector newsletter

- Market commentary and SectorCast ETF rankings, written by Scott Martindale
- Go to sign-up box on Sabrient.com home page

Also, visit <a href="http://BakersDozen.Sabrient.com">http://BakersDozen.Sabrient.com</a> to find performance information and (on Marketing Materials tab) an updated slide deck and commentary

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