

Baker's Dozen Portfolios

- 1. Market Conditions & Performance Review
- 2. Process Overview & Recent Enhancements
- 3. Q1 2021 Baker's Dozen Overview
- 4. Market Outlook

"Quantamental" GARP* approach with a forensic accounting overlay

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Scott Martindale President & CEO



Brent Miller President of Gradient



David Brown Founder & Chief Market Strategist

* GARP = growth at a reasonable price

Sabrient Systems LLC



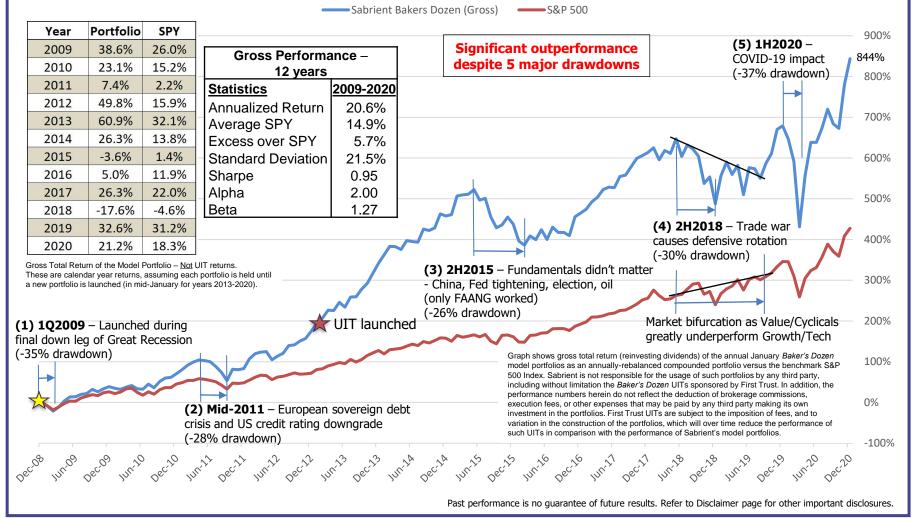
Gradient Analytics LLC Fundamental forensic accounting research

Talking Points Summary

- The 2 years following China trade war escalation in June 2018 were unkind to the value factor, cyclical sectors, and valuation-based strategies like Sabrient's. This led to an historic <u>market bifurcation</u> with large caps, growth factor, and secular-growth Technology sector greatly outperforming small caps, value factor, and cyclical sectors (like Financial, Industrial, Materials, Energy). Also, <u>narrow leadership</u> meant that a handful of stocks drove cap-weighted indexes to greatly outperform equal-weight indexes.
- However, since mid-May 2020, market breadth has improved and <u>small caps, value, and cyclicals have</u> <u>outperformed</u>. Vaccines, accelerated reopening, infrastructure spending, and higher inflation likely will further boost these segments and launch a sustainable recovery/expansionary economic phase.
- We expect Value/Growth and Small/Large performance divergences will continue to converge and leadership will broaden such that <u>active selection, strategic beta, and equal weighting should thrive</u>. This should be <u>favorable for growth at a reasonable price (GARP) strategies like Sabrient's</u>.
- > We believe investors should <u>position for both cyclical and secular growth</u> in 2021-2022, although stocks with high valuation multiples will need to "grow into" their valuations, which may limit their upside.
- Sabrient implemented process enhancements in December 2019 to make our portfolios more "all-weather" by focusing more on *earnings consistency & reliability* by adding our new Growth Quality Rank (GQR) to the GARP model. Thus, names like ADBE, ADSK, AMD, APPS, AMZN, CHTR, NVDA, SEDG, and MTSI became competitive with lower-P/E cyclicals in our model. So, new portfolios reflect a <u>better balance between cyclical and secular growth</u>.
- Indeed, many of <u>our newer portfolios have outperformed the benchmark</u> in these "new normal" market conditions while remaining positioned for continued rotation into value, cyclicals, and smaller caps.

Baker's Dozen Long-term Performance

January Model Portfolio (gross total return) – rebalanced when new portfolio is published (1/1/2009 inception thru 12/31/2020, <u>end-of-month</u> data points)



Market Conditions: 2015–2016

- IH2015 market up, Sabrient outperformance streak hits 6-1/2 years
- > **2H2015** market suddenly driven by <u>news rather than fundamentals</u>
 - ✓ Election rhetoric, Populism, China devaluation, oil falls, Fed targets rate hikes
 - ✓ <u>Narrow breadth</u> & leadership, led by FAANGM stocks ("FANG" acronym is born)
 - ✓ Smart/rich/successful investors and HFs down double digits; Sabrient performance takes a hit
 - ✓ "<u>NEW NORMAL</u>" of defensive/cautious/news-driven market conditions begins
- IH2016 market up, but it's led by defensives (Utilities, Telecom, Staples)
- > **2H2016** risk-on rotation with all eyes on US presidential election
 - ✓ <u>Post-election rally</u> (as uncertainty is lifted), led by cyclicals
 - ✓ Greater market breadth, lower sector correlations

Market Conditions: 2017–1H2018

- **2017** risk-on "Trump Bump" driven by <u>fundamentals</u> (good for GARP)
- ✓ Synchronized <u>global growth</u>, China strong, rising oil prices, Fed data-driven
- $\checkmark\,$ New <u>fiscal stimulus</u> from deregulation and anticipation of tax reform
- ✓ Strong breadth, record low volatility, <u>cyclicals and small caps lead</u>
- ✓ Momentum factor dominates (versus Value, Quality, Low-Volatility factors)
- ✓ P/E multiples <u>expand</u>
- H1 2018 market continues up, but sentiment turns <u>cautious</u>
 - $\checkmark\,$ Cyclicals and small caps still lead, but with <u>higher volatility</u>
 - \checkmark With tax reform in place, investors watch for corporate behavior and capex
 - ✓ <u>Trade war rhetoric worsens</u>; investors turn cautious; P/E multiples <u>compress</u>

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Market Conditions: 2H2018–2019

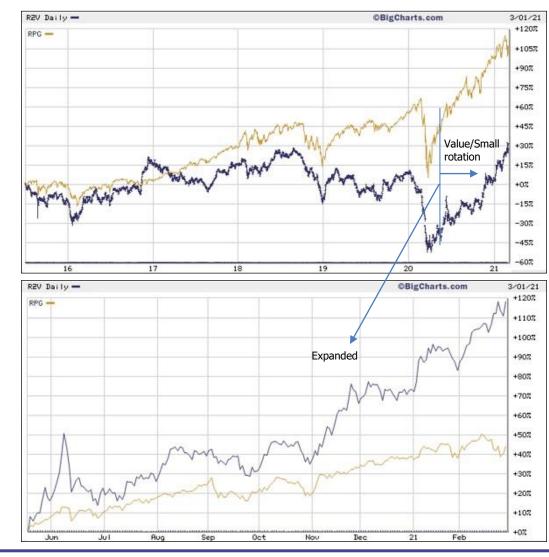
- > H2 2018 trade war rhetoric becomes reality; defensive rotation begins
 - ✓ Rotation <u>out of risk-on</u> sectors (value, cyclicals, small caps, emerging markets)
 - ✓ Rotation into risk-off defensive sectors (large cap Utilities, Healthcare, Staples, Telecom) and mega-cap Tech (AAPL, MSFT, AMZN) ... until the Q4 selloff
- Jan-Aug 2019 stocks recover but historic market bifurcation persists
 - ✓ China trade negotiations resume; FOMC dovish ("Fed put"); low interest rates
 - ✓ P/E multiples expand despite persistent preference for risk-off momentum/lowvolatility/bonds/defensive/mega-cap over risk-on value/cyclicals/small-mid caps
- Sep-Dec 2019 risk-on rotation emerges as optimism prevails
 - ✓ Phase 1 deal with China leads to improved corporate visibility
 - ✓ Sustained risk-on rotation into value/cyclicals/small-mid

Market Conditions: 2020

- H1 2020 new highs, a COVID-19 selloff, and an historic recovery
 - ✓ Like H2 2018, market rises despite defensive rotation ... until the historic <u>selloff</u>
 - ✓ Historic rebound off 3/23/20 low; first had strong breadth led by smaller caps & cyclical sectors, but ultimately <u>narrowed</u> to favor secular-growth mega-cap Tech
 - ✓ High dispersion among stocks in a K-shaped economic recovery, with big winners (e.g., among WFH Tech) and big losers (e.g., travel/hospitality/energy)
- H2 2020 new highs, a correction, and a nascent risk-on rotation
 - ✓ Strong market rally in July-August with mega-cap Tech leadership
 - ✓ September brings harsh correction; November brings strong risk-on rally
 - ✓ Market broadens with <u>renewed rotation</u> into value/cyclicals/small-mid caps
 - ✓ Uncertainties subside; optimism about vaccine, reopening, and more stimulus

Market Bifurcation has been Reversing

Historic divergences between Growth/Value and Large/Small shows sustained convergence



5.7-year chart shows stark divergence between both Growth/Value and Large/Small.

Notable market bifurcation followed escalation in China trade war in June 2018 and worsened from COVID-19 and economic lockdowns. RPG enjoyed a strong uptrend while RZV was mired in a strong downtrend. This also was hard on Sabrient's GARP portfolios.

RZV = S&P SmallCap 600 Pure Value ETFRPG = S&P LargeCap 500 Pure Growth ETF

However, as noted in the top chart and magnified on the bottom chart, since 5/15/20 there has been an accelerating rotation into Small caps, Value factor, and Cyclical sectors – i.e., a promising attempt at convergence of the historic Growth/Value and Large/Small divergences.

This has helped Sabrient portfolios show improved relative performance versus the benchmark.

Performance of Sabrient's live GARP Portfolios (Baker's Dozen, Forward Looking Value, and Small Cap Growth) 1. Since launch, and 2. since the 2020 year-end value rotation commenced on 10/30/20

Portfolio	Launch Date	Portfolio Gross Return Since Launch	SPY Return Since Launch	Portfolio Gross Return Since 10/30/20	SPY Return Since 10/30/20
Q1 2020 BD	1/17/20	27.7%	19.6%	28.2%	19.8%
Q2 2020 BD	4/20/20	19.5%	40.1%	8.0%	19.8%
2020 FLV	7/2/20	29.2%	25.8%	28.2%	19.8%
Q3 2020 BD	7/20/20	49.8%	21.1%	49.0%	19.8%
Q4 2020 BD	10/20/20	33.3%	13.9%	38.2%	19.8%
Q1 2021 BD	1/20/21	2.7%	1.5%	N/A	1

Baker's Dozen & FLV - Gross performance thru: 3/1/2021

Small Cap Growth - Gross performance thru: 3/1/2021

Portfolio	Launch Date	Portfolio Gross Return Since Launch	SLYG Return Since Launch	Portfolio Gross Return Since 10/30/20	SLYG Return Since 10/30/20
SCG 25	12/12/19	25.3%	38.8%	38.6%	46.1%
SCG 26	3/11/20	93.7%	74.5%	56.2%	46.1%
SCG 27	6/9/20	58.9%	47.7%	56.1%	46.1%
SCG 28	9/4/20	52.0%	44.5%	48.0%	46.1%

All Sabrient portfolios launched since December 2019 were created with the *enhanced* GARP model and selection process that allows for a balance between secular and cyclical growth and across large/mid/small market caps, helping to boost relative performance versus the benchmark while striving for consistent "all-weather" performance.

All but Q2 2020 Baker's Dozen and Small Cap Growth 25 have outperformed their benchmark on a gross return basis.

Past performance is no guarantee of future results. Refer to Disclaimer page for other important disclosures.

Process Enhancements

Starting with December 2019 Baker's Dozen

- 1. Add sector constraints relative to benchmark to reduce relative volatility
 - Still maintains the long-standing overall 30% sector maximum allocation
 - Limits extreme sector "tilts" away from S&P 500 allocations (15-30% range)
- 2. Add new proprietary Growth Quality Rank (GQR) to the model

Measures:

- a) Consistency of past and expected earnings growth
- b) Historical *reliability* of meeting forward estimates (i.e., "surprises")
- c) Probability that consensus earnings estimates will be achieved
- Puts <u>secular</u> growth on more equal footing with <u>cyclical</u> growth in rankings
 - a) Secular growth stocks tend to have higher valuations but more consistent EPS growth
 - b) Cyclical growth stocks tend to have lower valuations but more volatile EPS growth



- Quantitative fundamentals-based multifactor models since 2000
- Diverse team of engineers/analysts/programmers, led by former NASA engineer (Apollo 11 moon landing) David Brown
- Numbers-driven; Bottom-up rather than top-down
- Focused on *Growth At a Reasonable Price* (GARP)
- Relies on database of sell-side analyst estimates
 => Key metric: Forward PEG ratio (next 12 months)
- In 2009, introduced *quantamental* GARP approach to create the *Baker's Dozen* annual portfolio of 13 top picks



Fundamental in-depth forensic accounting analysis since 2002

- Team of CFAs, CPAs finance & accounting backgrounds, led by President & Director of Research Brent Miller, CFA
- Institutional clientele (mostly long/short hedge funds)
- Earnings quality and anomalous insider activity
- Acquired by Sabrient in 2011
 - → Long vetting helps to "play defense"
 - → Built Earnings Quality Rank (EQR) for use in GARP model [EQR is also licensed to hedge funds and to the *First Trust Long-Short ETF (FTLS)*]

Gradient Vetting Process

- Identify aggressive accounting practices ("financial engineering")
- Examine 10-K, 10-Q, earnings releases, conference call transcripts
- Review accruals, working capital, cash flow, GAAP/non-GAAP adjustments
- Identify overstating assets & revenue, understating liabilities & expenses
- Corporate integrity and governance
- Insider behavior (anomalous buying/selling)
- Sell-side reports, regulatory review, any circulating short thesis
- Involves only <u>publicly</u> available information

Sabrient "Quantamental" Approach

1. <u>**Quantitative screen**</u> to narrow large eligible universe (Forward P/E, Forward EPS growth, dynamics of analyst estimates, EQR, GQR)

2. Fund<u>amental</u> analysis to identify top candidates (Still mainly numbers-driven, but not algorithmic)

3. Forensic accounting review of top candidates

4. Final Stock Selection, with sector limits



Various GARP Portfolios

- 1. Baker's Dozen Sabrient's 13 top GARP picks (all caps), published quarterly
- 2. Forward Looking Value mid-year GARP portfolio of 30-35 stocks (all caps)
- 3. Dividend 50 stocks, GARP with solid dividends, <u>4-5% yield</u>, quarterly
- 4. Small Cap Growth 50-stock GARP portfolio, all under \$3.7B cap, quarterly

Nov 2019–Q1 2020 Baker's Dozens

Risk-on optimism gives way to COVID selloff, then a strong but narrow recovery [Comparisons also include Equal-Weight indexes for S&P 500 (RSP), S&P 400 mid caps (EWMC), and S&P 600 small caps (EWSC)]





	Total Returns Thru Current								
Event	Date	Portfolio	SPY	RSP	EWMC	EWSC			
Launch	11/20/2019	12.56%	21.34%	16.15%	17.81%	18.02%			

Total Returns Thru Current							
Date	Portfolio	SPY	RSP	EWMC	EWSC		
1/20/2019	12.56%	21.34%	16.15%	17.81%	18.02%		

	Total Returns Thru Current								
Event	Date	Portfolio	SPY	RSP	EWMC	EWSC			
Launc	12/20/2019	19.52%	16.82%	12.91%	15.37%	14.79%			



Total Returns Thru Cur	rent
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Event	Date	Portfolio	SPY	RSP	EWMC	EWSC
Launch	1/17/2020	27.67%	19.55%	18.48%	28.97%	39.44%

Graphs display Gross Total Return of the Model Portfolios – Not UIT returns. For monthly portfolios, Sabrient tracks model performance from closing prices on launch date to closing prices 12 months + 1 day later, when the new portfolio launches. For guarterly portfolios, Sabrient tracks model performance from closing prices on launch date to closing prices 15 months later. Sabrient is not responsible for the usage of such portfolios by any third party, including without limitation the Baker's Dozen UITs sponsored by First Trust. In addition, the performance numbers herein do not reflect the deduction of brokerage commissions, execution fees, or other expenses that may be paid by any third party making its own investment in the portfolios. First Trust UITs are subject to the imposition of fees, and to variation in the construction of the portfolios, which will over time reduce the performance of such UITs in comparison with the performance of Sabrient's model portfolios.

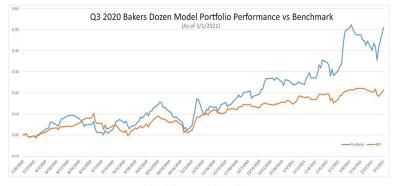
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Q2–Q4 2020 Baker's Dozens

Risk-on optimism gives way to COVID selloff, then a strong but narrow recovery [Comparisons also include Equal-Weight indexes for S&P 500 (RSP), S&P 400 mid caps (EWMC), and S&P 600 small caps (EWSC)]



Total Returns Thru Current							
Event	Date	Portfolio	SPY	RSP	EWMC	EWSC	
Launch	4/20/2020	19.47%	40.27%	46.10%	74.69%	102.78%	



Total Returns Thru Current								
Event	Date	Portfolio	SPY	RSP	EWMC	EWSC		
Launch	7/20/2020	50.91%	21.20%	27.82%	42.78%	62.95%		



Total Returns Thru Current								
Event	Date	Portfolio	SPY	RSP	EWMC	EWSC		
Launc	10/20/2020	33.33%	13.99%	22.42%	35.00%	54.35%		

Graphs display Gross Total Return of the Model Portfolios – <u>Not</u> UIT returns. For monthly portfolios, Sabrient tracks model performance from closing prices on launch date to closing prices 12 months + 1 day later, when the new portfolio launches. For quarterly portfolios, Sabrient tracks model performance from closing prices on launch date to closing prices 15 months later. Sabrient is not responsible for the usage of such portfolios by any third party, including without limitation the *Baker's Dozen* UITs sponsored by First Trust. In addition, the performance numbers herein do not reflect the deduction of brokerage commissions, execution fees, or other expenses that may be paid by any third party making its own investment in the portfolios. First Trust UITs are subject to the imposition of fees, and to variation in the construction of the portfolios, which will over time reduce the performance of such UITs in comparison with the performance of Sabrient's model portfolios.

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Q1 2020 Baker's Dozen Model Portfolio

Launch date (1/17/2020) compared to recent (3/1/2021)

					Est. NTM EPS	
			Fwd P/E	Current	Growth at	Actual EPS
Ticker	Company Name	Return	at Launch	Fwd P/E	Launch	Growth
SEDG	SolarEdge Technologies, Inc.	194.0%	21.0	60.9	43.0%	-7.4%
ADSK	Autodesk, Inc.	47.0%	48.5	56.5	69.6%	44.6%
VAC	Marriott Vacations Worldwide Corpo	36.2%	14.3	41.6	30.1%	-133.4%
ADBE	Adobe Inc.	34.3%	35.2	41.8	24.5%	28.2%
WGO	Winnebago Industries, Inc.	32.6%	12.8	12.3	29.3%	4.6%
CIEN	Ciena Corporation	25.6%	16.5	19.0	23.9%	40.0%
CHTR	Charter Communications, Inc.	23.3%	44.3	30.7	107.8%	108.0%
КВН	KB Home	12.0%	9.8	7.7	27.2%	7.2%
ANTM	Anthem, Inc.	3.4%	13.8	12.8	22.8%	15.4%
ALK	Alaska Air Group, Inc.	-2.1%	9.7	NE	19.7%	-257.7%
BMY	Bristol-Myers Squibb Company	-4.7%	12.0	8.3	26.6%	37.9%
VLO	Valero Energy Corporation	-7.8%	9.8	113.9	71.5%	-157.3%
HII	Huntington Ingalls Industries, Inc.	-33.9%	15.1	14.7	25.6%	22.2%
	Average	27.7%	20.2	35.0	40.1%	-19.0%
SPY	SPDR S&P 500 ETF Trust	19.6%	Doutfalia		مطنعته المناس	hie winners for
RSP	S&P 500 Equal-Weight	18.5%				big winners fr ervices and the
EWMC	S&P 400 MidCap Equal-Weight	29.0%			covery in tra	
EWSC	S&P 600 SmallCap Equal-Weight	39.4%				



Market Outlook

- 1. Economic and earnings forecasts show improving forward visibility
- 2. Gradual resurgence in global growth, US corporate earnings, and CapEx
- 3. Rising inflation, but low interest rates persist as Fed continues to intervene
- 4. Massive monetary & fiscal stimulus continues unabated, plus likely infrastructure bill
- 5. Full economic recovery may come sooner than expected (perhaps this summer)
- 6. Equity valuations are elevated but justified by growing optimism, massive liquidity, low interest rates, and a lack of good alternatives ("TINA")
- 7. Favors value/cyclicals/smaller-caps as market rotates/broadens, plus high-quality secular growers & dividend payers, active selection, and equal-weight indexes

Major Risks:

- (1) Double-dip global economic recession from resurgence or vaccine-resistant mutation of COVID-19
- (2) A spike in inflation, a selloff in longer-term bonds, and rising interest rates
- (3) Escalation in financial/technological/military conflicts with China and global hegemony
- (4) US dollar meltdown due to massive stimulus and loss of "safe haven" status (longer-term issue)
- (5) Deleveraging a heavily-indebted global economy (longer-term issue)

Q1 2021 Baker's Dozen Portfolio Statistics upon launch on 1/20/21

Ticker	Company Name	Sector	Industry	Mkt Cap (\$B)	NTM EPS Growth	Fwd PE	Fwd PEG	Div Yield	EQR	GQR
CHTR	Charter Communications	Communication Services	Cable and Satellite	126.6	44.7%	33.0	0.74	0.0%	4	9
СОНИ	Cohu	Information Technology	Semiconductor Equipment	2.0	505.3%	18.4	0.04	0.0%	3	7
DE	Deere & Company	Industrials	Agricultural and Farm Machinery	92.8	50.8%	22.5	0.44	1.0%	3	10
DGX	Quest Diagnostics	Health Care	Health Care Services	17.0	44.4%	10.5	0.24	1.8%	5	9
EBS	Emergent BioSolutions	Health Care	Biotechnology	5.7	89.1%	9.8	0.11	0.0%	4	6
KNX	Knight-Swift Transportation	Industrials	Trucking	7.4	41.2%	13.2	0.32	0.7%	4	10
LPX	Louisiana-Pacific	Materials	Forest Products	4.2	103.1%	7.9	0.08	1.5%	5	8
MTSI	MACOM Technology	Information Technology	Semiconductors	4.3	69.0%	38.4	0.56	0.0%	5	8
NEM	Newmont Corp	Materials	Gold	49.9	95.2%	15.2	0.16	2.6%	5	8
NTGR	NETGEAR	Information Technology	Communications Equipment	1.2	36.9%	12.9	0.35	0.0%	4	8
РНМ	PulteGroup	Consumer Discretionary	Homebuilding	11.8	24.2%	8.0	0.33	1.3%	5	10
RE	Everest Re Group	Financials	Reinsurance	9.3	78.1%	11.1	0.14	2.7%	3	10
WGO	Winnebago Industries	Consumer Discretionary	Automobile Manufacturers	2.3	64.0%	11.8	0.18	0.7%	2	5
			Average:	25.7	95.8%	16.4	0.17	1.0%	4.0	8.3

Portfolio launched with:

- > a large/mid/small cap mix of 3/5/5
- > a value bias with 4 growth stocks versus 9 value
- 6 secular growth Tech/HC companies (to balance the 7 cyclical growth Consumer/Industrial/Materials names typical of a GARP portfolio)

EQR has quintile scale of 1-5 (5 is best) GQR has decile scale of 1-10 (10 is best)

0.20

12.9

64.0%

Median:

7.4

Talking Points Summary

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Resources

Be sure to sign up for:

1. Monthly *Baker's Dozen* "talking points" tear sheet

- > 2-pager with details on each pick (e.g., EQR, GQR, forward P/E, EPS growth, forward PEG)
- Send email request to: support@Sabrient.com

2. Monthly Sector Detector newsletter

- > Market commentary and SectorCast ETF rankings, written by Scott Martindale
- Go to sign-up box on **Sabrient.com** home page

Also, visit <u>http://BakersDozen.Sabrient.com</u> to find performance information and (on Marketing Materials tab) an updated slide deck and commentary

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