Sabrient®

Baker's Dozen Portfolios

- 1. Market Conditions & Performance Review
- 2. Process Overview & Recent Enhancements
- 3. Q2 2021 Baker's Dozen Overview
- 4. Market Outlook

"Quantamental" GARP* approach with a forensic accounting overlay

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* GARP = growth at a reasonable price



Scott Martindale President & CEO



Brent Miller President of Gradient



David Brown Founder & Chief Market Strategist

Sabrient Systems LLC

Quantitative equity research, rankings, strategies

Gradient Analytics LLC

Fundamental forensic accounting research

Talking Points Summary

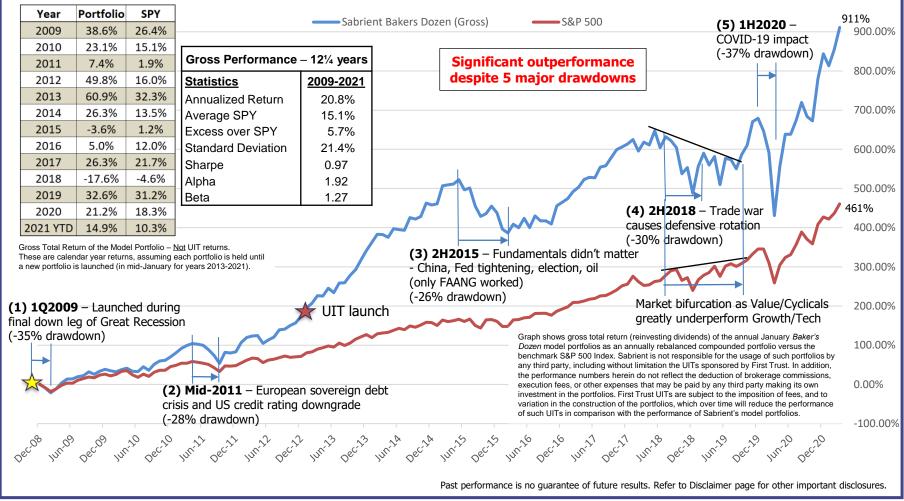
- The 2 years following China trade war escalation in June 2018 were unkind to the value factor, cyclical sectors, and valuation-based strategies like Sabrient's. This led to an historic <u>market bifurcation</u> with large caps, growth factor, and secular-growth Technology sector greatly outperforming small caps, value factor, and cyclical sectors (like Financial, Industrial, Materials, Energy). Also, <u>narrow leadership</u> meant that a handful of stocks drove cap-weighted indexes to greatly outperform equal-weight indexes.
- However, since mid-May 2020, market breadth has improved and <u>small caps</u>, <u>value</u>, <u>and cyclicals have outperformed</u>. Vaccines, accelerated reopening, infrastructure spending, and higher inflation likely will further boost these segments and launch a sustainable recovery/expansionary economic phase.
- We expect Value/Growth and Small/Large performance divergences will continue to converge and leadership will broaden such that <u>active selection</u>, <u>strategic beta</u>, <u>and equal weighting should thrive</u>. This should be <u>favorable for growth at a reasonable price (GARP) strategies like Sabrient's</u>.
- We believe investors should <u>position for both cyclical and secular growth</u> in 2021-2022, although stocks with high valuation multiples will need to "grow into" their valuations, which may limit their upside.
- Sabrient implemented process enhancements in December 2019 to make our portfolios more "allweather" by focusing more on *earnings consistency & reliability* by adding our new Growth Quality Rank (GQR) to the GARP model. Thus, names like ADBE, ADSK, AMD, APPS, AMZN, CHTR, NVDA, SEDG, and MTSI became competitive with lower-P/E cyclicals in our model.

 So, new portfolios reflect a better balance between cyclical and secular growth.
- Indeed, most of <u>our newer portfolios have outperformed the benchmark</u> in these "new normal" market conditions while remaining positioned for continued rotation into value, cyclicals, and smaller caps.



Baker's Dozen Long-term Performance

January Model Portfolio (gross total return) – rebalanced when new portfolio is published (1/1/2009 inception thru 3/31/2021, end-of-month data points)





Market Conditions: 2015—2016

- > **1H2015** market up, Sabrient outperformance streak hits 6-1/2 years
- > **2H2015** market suddenly driven by <u>news rather than fundamentals</u>
 - ✓ Election rhetoric, Populism, China devaluation, oil falls, Fed targets rate hikes
 - ✓ Narrow breadth & leadership, led by FAANGM stocks ("FANG" acronym is born)
 - ✓ Smart/rich/successful investors and HFs down double digits; Sabrient performance takes a hit
 - ✓ "NEW NORMAL" of defensive/cautious/news-driven market conditions begins
- > 1H2016 market up, but it's led by defensives (Utilities, Telecom, Staples)
- > 2H2016 risk-on rotation with all eyes on US presidential election
 - ✓ <u>Post-election rally</u> (as uncertainty is lifted), led by cyclicals
 - ✓ Greater market breadth, lower sector correlations



Market Conditions: 2017—1H2018

- > **2017** risk-on "Trump Bump" driven by <u>fundamentals</u> (good for GARP)
 - ✓ Synchronized global growth, China strong, rising oil prices, Fed data-driven
 - ✓ New <u>fiscal stimulus</u> from deregulation and anticipation of tax reform
 - ✓ Strong breadth, record low volatility, cyclicals and small caps lead
 - ✓ Momentum factor dominates (versus Value, Quality, Low-Volatility factors)
 - √ P/E multiples expand
- H1 2018 market continues up, but sentiment turns <u>cautious</u>
 - ✓ Cyclicals and small caps still lead, but with <u>higher volatility</u>
 - ✓ With tax reform in place, investors watch for corporate behavior and capex
 - ✓ <u>Trade war rhetoric worsens</u>; investors turn cautious; P/E multiples <u>compress</u>



Market Conditions: 2H2018—2019

- ➤ H2 2018 trade war rhetoric becomes reality; defensive rotation begins
 - ✓ Rotation <u>out of risk-on</u> sectors (value, cyclicals, small caps, emerging markets)
 - ✓ Rotation <u>into risk-off</u> defensive sectors (large cap Utilities, Healthcare, Staples, Telecom) and mega-cap Tech (AAPL, MSFT, AMZN) ... until the <u>Q4 selloff</u>
- > Jan-Aug 2019 stocks recover but historic market bifurcation persists
 - ✓ China trade negotiations resume; FOMC dovish ("Fed put"); low interest rates
 - ✓ P/E multiples expand despite persistent preference for risk-off momentum/low-volatility/bonds/defensive/mega-cap over risk-on value/cyclicals/small-mid caps
- > **Sep-Dec 2019** risk-on rotation emerges as optimism prevails
 - ✓ Phase 1 deal with China leads to improved corporate visibility.
 - ✓ <u>Sustained risk-on rotation</u> into value/cyclicals/small-mid



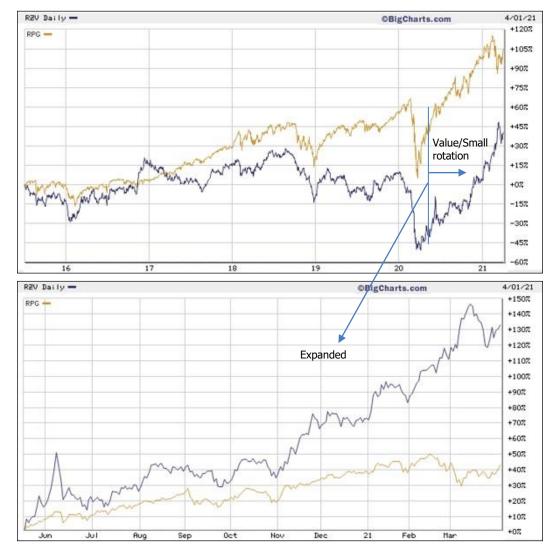
Market Conditions: 2020

- ➤ **H1 2020** new highs, a COVID-19 selloff, and then historic recovery
 - ✓ Like H2 2018, market rises despite defensive rotation ... until the historic selloff
 - ✓ Historic rebound off 3/23/20 low; first had strong breadth led by smaller caps & cyclical sectors, but ultimately <u>narrowed</u> to favor secular-growth mega-cap Tech
 - ✓ High dispersion among stocks in a K-shaped economic recovery, with big winners (e.g., among WFH Tech) and big losers (e.g., travel/hospitality/energy)
 - ✓ Little to <u>no forward visibility</u> for most cyclical/value firms stymied our model
- > **H2 2020** new highs, a correction, and a nascent risk-on rotation
 - ✓ Strong market rally in July-August with mega-cap Tech leadership
 - ✓ September brings harsh correction; November brings strong risk-on rally
 - ✓ Market broadens with <u>renewed rotation</u> into value/cyclicals/small-mid caps
 - ✓ Uncertainties subside; optimism about vaccine, reopening, and more stimulus



Market Bifurcation has been Reversing

Historic divergences between Growth/Value and Large/Small shows sustained convergence



6-year chart shows stark divergence between both Growth/Value and Large/Small.

Notable market bifurcation followed escalation in China trade war in June 2018 and worsened from COVID-19 and economic lockdowns. RPG enjoyed a strong uptrend while RZV was mired in a strong downtrend. This also was hard on Sabrient's GARP portfolios.

RZV = S&P SmallCap 600 Pure Value ETF RPG = S&P LargeCap 500 Pure Growth ETF

However, as noted in the top chart and magnified on the bottom chart, since 5/15/20 there has been an accelerating rotation into Small caps, Value factor, and Cyclical sectors – i.e., a promising attempt at convergence of the historic Growth/Value and Large/Small divergences.

This has helped Sabrient portfolios show improved relative performance versus the benchmark.



Performance of Sabrient's live GARP Portfolios

(Baker's Dozen, Forward Looking Value, and Small Cap Growth)

1. Since launch, and 2. Since the 2020 year-end value rotation commenced on 10/30/20

Baker's Dozen & FLV - Gross performance thru: 4/1/2021

Portfolio	Launch Date	Portfolio Gross Return Since Launch	SPY Return Since Launch	Portfolio Gross Return Since 10/30/20	SPY Return Since 10/30/20
Q1 2020 BD	1/17/20	31.4%	23.3%	31.6%	23.6%
Q2 2020 BD	4/20/20	20.9%	44.5%	9.2%	23.6%
2020 FLV	7/2/20	32.2%	29.8%	31.2%	23.6%
Q3 2020 BD	7/20/20	44.5%	25.0%	43.6%	23.6%
Q4 2020 BD	10/20/20	33.5%	17.5%	38.5%	23.6%
Q1 2021 BD	1/20/21	6.5%	4.7%	N/A	

Small Cap Growth - Gross performance thru: 4/1/2021

Portfolio	Launch Date	Portfolio Gross Return Since Since Launch Launch		Portfolio Gross Return Since 10/30/20	SLYG Return Since 10/30/20
SCG 26	3/11/20	99.9%	74.5%	59.0%	46.1%
SCG 27	6/9/20	56.6%	47.7%	53.8%	46.1%
SCG 28	9/4/20	54.7%	44.5%	50.7%	46.1%

All Sabrient portfolios launched since December 2019 were created with the *enhanced* GARP model and selection process that allows for a balance between secular and cyclical growth and across large/mid/small market caps, helping to boost relative performance versus the benchmark while striving for consistent "all-weather" performance.

All but Q2 2020 Baker's Dozen have outperformed their benchmark on a gross return basis over both timeframes.

[As a reminder, the Q2 2020 portfolio was constructed during the depths of the pandemic when most companies had <u>little or no forward visibility</u>.]

Past performance is no guarantee of future results. Refer to Disclaimer page for other important disclosures.



Process Enhancements

Starting with December 2019 Baker's Dozen

- 1. Add sector constraints relative to benchmark to reduce relative volatility
 - Still maintains the long-standing overall 30% sector maximum allocation
 - Limits extreme sector "tilts" away from S&P 500 allocations (15-30% range)
- 2. Add new proprietary **Growth Quality Rank (GQR)** to the model
 - Measures:
 - a) Consistency of past and expected earnings growth
 - b) Historical *reliability* of meeting forward estimates (i.e., "surprises")
 - c) Probability that consensus earnings estimates will be achieved
 - Puts <u>secular</u> growth on more equal footing with <u>cyclical</u> growth in rankings
 - a) Secular growth stocks tend to have higher valuations but more consistent EPS growth
 - b) Cyclical growth stocks tend to have lower valuations but more volatile EPS growth



Sabrient®

- Quantitative fundamentals-based multifactor models since 2000
- ➤ Diverse team of engineers/analysts/programmers, led by former NASA engineer (Apollo 11 moon landing) **David Brown**
- Numbers-driven; Bottom-up rather than top-down
- > Focused on *Growth At a Reasonable Price* (GARP)
- Relies on database of sell-side analyst estimates=> Key metric: Forward PEG ratio (next 12 months)
- ➤ In 2009, introduced *quantamental* GARP approach to create the *Baker's Dozen* annual portfolio of 13 top picks



- Fundamental in-depth forensic accounting analysis since 2002
- ➤ Team of CFAs, CPAs finance & accounting backgrounds, led by President & Director of Research **Brent Miller**, CFA
- Institutional clientele (mostly long/short hedge funds)
- Earnings quality and anomalous insider activity
- Acquired by Sabrient in 2011
 - → Long vetting helps to "play defense"
 - → Built **Earnings Quality Rank** (EQR) for use in GARP model [EQR is also licensed to hedge funds and to the *First Trust Long-Short ETF (FTLS)*]

Gradient Vetting Process

- Identify aggressive accounting practices ("financial engineering")
- Examine 10-K, 10-Q, earnings releases, conference call transcripts
- > Review accruals, working capital, cash flow, GAAP/non-GAAP adjustments
- > Identify overstating assets & revenue, understating liabilities & expenses
- Corporate integrity and governance
- Insider behavior (anomalous buying/selling)
- Sell-side reports, regulatory review, any circulating short thesis
- Involves only <u>publicly</u> available information

Sabrient "Quantamental" Approach

- 1. Quantitative screen to narrow large eligible universe (Forward P/E, Forward EPS growth, dynamics of analyst estimates, EQR, GQR)
 - 2. Fundamental analysis to identify top candidates (Still mainly numbers-driven, but not algorithmic)
 - 3. Forensic accounting review of top candidates
 - 4. Final Stock Selection, with sector limits

Various GARP Portfolios

- **1.** Baker's Dozen Sabrient's 13 top GARP picks (all caps), published quarterly
- **2. Forward Looking Value** mid-year GARP portfolio of 30-35 stocks (all caps)
- **3. Dividend** 50 stocks, GARP with solid dividends, <u>4-5% yield</u>, quarterly
- **4. Small Cap Growth** 50-stock GARP portfolio, all under \$3.7B cap, quarterly

Nov 2019–Q1 2020 *Baker's Dozens*

Risk-on optimism gives way to COVID selloff, then a strong but narrow recovery

[Comparisons also include Equal-Weight indexes for S&P 500 (RSP), S&P 400 mid caps (EWMC), and S&P 600 small caps (EWSC)]





Total Returns Thru Current								
Event	Date	Portfolio	Portfolio SPY		EWMC	EWSC		
Launc	12/20/2019	19.52%	16.82%	12.91%	15.37%	14.79%		

30	Q1 2020 Baker		s of 4/1/2021)	ormance vs Benc	. A.
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Graphs display Gross Total Return of the Model Portfolios – <u>Not UIT</u> returns. For monthly portfolios, Sabrient tracks model performance from closing prices on launch date to closing prices 12 months + 1 day later, when the new portfolio launches. For quarterly portfolios, Sabrient tracks model performance from closing prices on launch date to closing prices 15 months later. Sabrient is not responsible for the usage of such portfolios by any third party, including without limitation the *Baker's Dozen UITs* sponsored by First Trust. In addition, the performance numbers herein do not reflect the deduction of brokerage commissions, execution fees, or other expenses that may be paid by any third party making its own investment in the portfolios. First Trust UITs are subject to the imposition of fees, and to variation in the construction of the portfolios, which will over time reduce the performance of such UITs in comparison with the performance of Sabrient's model portfolios.

Total Returns Thru Current

 Event
 Date
 Portfolio
 SPY
 RSP
 EWMC
 EWSC

 Launch
 1/17/2020
 31.37%
 23.32%
 24.09%
 34.41%
 43.50%

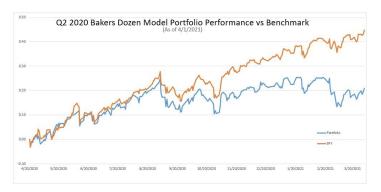
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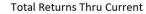


Q2-Q4 2020 Baker's Dozens

Risk-on optimism gives way to COVID selloff, then a strong but narrow recovery

[Comparisons also include Equal-Weight indexes for S&P 500 (RSP), S&P 400 mid caps (EWMC), and S&P 600 small caps (EWSC)]

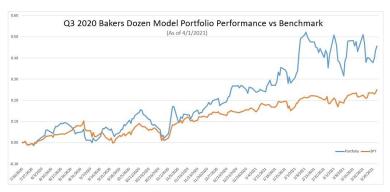




Event	Date	Portfolio	SPY	RSP	EWMC	EWSC
Launch	4/20/2020	20.88%	44.70%	59.77%	89.75%	119.44%



Total Returns Thru Current								
Event	Date	Portfolio	SPY	RSP	EWMC	EWSC		
l accept	10/20/2020	22 400/	17 E09/	20 220/	40 600/	EO OEO/		



Total	Returns	Thru	Current
lotai	Metullis	IIIIu	Current

Event	Date	Portfolio	SPY	RSP	EWMC	EWSC		
Launch	7/20/2020	45.68%	25.02%	37.63%	53.97%	75.49%		

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Q1 2020 Baker's Dozen Model Portfolio

Launch date (1/17/2020) compared to recent (4/1/2021)

S&P 400 MidCap Equal-Weight

S&P 600 SmallCap Equal-Weight

				Est. NTM EPS		
			Fwd P/E	Current	Growth at	Actual EPS
Ticker	Company Name	Return	at Launch	Fwd P/E	Launch	Growth
SEDG	SolarEdge Technologies, Inc.	170.5%	21.0	54.5	43.0%	-7.4%
ADSK	Autodesk, Inc.	46.8%	48.5	58.0	69.6%	44.6%
WGO	Winnebago Industries, Inc.	43.8%	12.8	11.3	29.3%	44.7%
ADBE	Adobe Inc.	38.2%	35.2	41.0	24.5%	30.0%
VAC	Marriott Vacations Worldwide Corpo	35.5%	14.3	39.4	30.1%	-133.4%
CIEN	Ciena Corporation	34.0%	16.5	21.0	23.9%	28.4%
KBH	KB Home	32.0%	9.8	8.1	27.2%	8.7%
CHTR	Charter Communications, Inc.	21.1%	44.3	30.1	107.8%	108.0%
ANTM	Anthem, Inc.	17.8%	13.8	14.4	22.8%	15.4%
ALK	Alaska Air Group, Inc.	4.9%	9.7	NE	19.7%	-257.7%
BMY	Bristol-Myers Squibb Company	-1.9%	12.0	8.5	26.6%	37.9%
VLO	Valero Energy Corporation	-10.8%	9.8	55.0	71.5%	-157.3%
HII	Huntington Ingalls Industries, Inc.	-24.3%	15.1	17.0	25.6%	22.2%
	Average	31.4%	20.2	29.9	40.1%	-16.6%
SPY	SPDR S&P 500 ETF Trust	23.3%	- · · · · ·			
RSP	S&P 500 Equal-Weight	24.1%				solid winners

34.4%

43.5%

Portfolio was boosted initially by solid winners fron technology & communications services and then more recently by recovery in travel & leisure.



EWMC

EWSC

Market Outlook

- 1. Economic and earnings forecasts show improving forward visibility
- 2. Gradual resurgence in global growth, US corporate earnings, and CapEx
- 3. Rising inflation, but low interest rates persist as Fed continues to intervene
- 4. Massive monetary & fiscal stimulus continues unabated, plus likely infrastructure bill
- 5. Full economic recovery may come sooner than expected (perhaps this summer)
- 6. Equity valuations are elevated but justified by growing optimism, massive liquidity, low interest rates, and a lack of good alternatives ("TINA")
- 7. Favors value/cyclicals/smaller-caps as market rotates/broadens, plus high-quality secular growers & dividend payers, active selection, and equal-weight indexes

Major Risks:

- (1) Double-dip global economic recession from resurgence or vaccine-resistant mutation of COVID-19
- (2) A spike in inflation, a selloff in longer-term bonds, and fast-rising interest rates
- (3) Escalation in financial/technological/military conflicts with China and global hegemony
- (4) US dollar meltdown due to massive stimulus and loss of "safe haven" status (longer-term issue)
- (5) Deleveraging a heavily-indebted global economy (longer-term issue)



Q2 2021 Baker's Dozen Portfolio

Statistics upon launch on 4/20/21

Ticker	Company Name	Sector	Industry	Mkt Cap (\$B)	NTM EPS Growth	Fwd PE	Fwd PEG	Div Yield	EQR	GQR
ACGL	Arch Capital Group	Financials	Property and Casualty Insurance	15.9	109.7%	14.0	0.13	0.0%	3	10
AMAT	Applied Materials	Information Technology	Semiconductor Equipment	120.1	34.8%	21.2	0.61	0.7%	4	9
AXTA	Axalta Coating Systems	Materials	Specialty Chemicals	7.4	42.0%	16.8	0.40	0.0%	5	9
DBX	Dropbox	Information Technology	Application Software	10.5	36.0%	20.7	0.57	0.0%	5	10
KFY	Korn Ferry	Industrials	HR and Employment Services	3.5	69.9%	19.8	0.28	0.6%	4	8
MBUU	Malibu Boats	Consumer Discretionary	Leisure Products	1.7	64.7%	13.1	0.20	0.0%	4	10
MGA	Magna International	Consumer Discretionary	Auto Parts and Equipment	28.8	91.2%	12.5	0.14	0.0%	5	6
REGN	Regeneron Pharmaceuticals	Health Care	Biotechnology	52.0	42.8%	11.1	0.26	0.0%	4	10
SEM	Select Medical Holdings	Health Care	Health Care Facilities	4.9	23.3%	15.6	0.67	0.0%	5	10
TOL	Toll Brothers	Consumer Discretionary	Homebuilding	7.5	45.7%	11.0	0.24	1.1%	3	9
VSH	Vishay Intertechnology	Information Technology	Electronic Components	3.7	96.4%	14.3	0.15	1.5%	3	8
XEC	Cimarex Energy	Energy	Oil & Gas Exploration/Production	6.2	344.3%	9.5	0.03	1.7%	3	5
XPO	XPO Logistics	Industrials	Air Freight and Logistics	15.1	192.3%	24.8	0.13	0.0%	4	7
			Average:	21.3	91.8%	15.7	0.17	0.4%	4.0	8.5

 Average:
 21.3
 91.8%
 15.7
 0.17

 Median:
 7.5
 64.7%
 14.3
 0.22

> a large/mid/small cap mix of 3/6/4

> a value bias with 6 growth versus 7 value stocks

> 5 secular growth Tech/HC companies balanced with 8 cyclical growth Consumer/Industrial/Materials/Energy/Financial names

EQR has quintile scale of 1-5 (5 is best) GQR has decile scale of 1-10 (10 is best)



Talking Points Summary

- The 2 years following China trade war escalation in June 2018 were unkind to the value factor, cyclical sectors, and valuation-based strategies like Sabrient's. This led to an historic <u>market bifurcation</u> with large caps, growth factor, and secular-growth Technology sector greatly outperforming small caps, value factor, and cyclical sectors (like Financial, Industrial, Materials, Energy). Also, <u>narrow leadership</u> meant that a handful of stocks drove cap-weighted indexes to greatly outperform equal-weight indexes.
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- Indeed, most of <u>our newer portfolios have outperformed the benchmark</u> in these "new normal" market conditions while remaining positioned for continued rotation into value, cyclicals, and smaller caps.



Resources

Be sure to sign up for:

1. Monthly Baker's Dozen "talking points" tear sheet

- > 2-pager with details on each pick (e.g., EQR, GQR, forward P/E, EPS growth, forward PEG)
- Send email request to: support@Sabrient.com

2. Monthly Sector Detector newsletter

- Market commentary and SectorCast ETF rankings, written by Scott Martindale
- Go to sign-up box on Sabrient.com home page

Also, visit http://BakersDozen.Sabrient.com to find performance information and (on Marketing Materials tab) an updated slide deck and commentary

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